TECHEXPO
TOP SECRET

A CyberRisk Alliance Resource

2023 RECRUITMENT STRATEGY AND UPCOMING HIRING EVENTS

Technology | Cyber | Engineering | Intelligence

The Leader in Professional In-Person & Virtual Hiring Events

TECHEXPOUSA.COM

2023

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IN-PERSON & VIRTUAL HIRING EVENTS

THE MOST COMPREHENSIVE HIRING EVENTS FOR SECURITY-CLEARED & CYBER SECURITY PROFESSIONALS

TECHEXPO is proud to provide you with the most effective recruitment tools to fill your positions in **IT, Engineering, Cyber Security, Cloud Computing, Aerospace, Intelligence, Telecom & Operations**. With the **MOST** joint venture & advertising partnerships of any job fair and one of the **LARGEST** networks of cleared professionals, **TECHEXPO** directly connects you with qualified candidates without having to physically travel to a hiring event.

DETAILS

57% of all show day candidates are **Polygraph tested**; Over **81%** have a **Top Secret Clearance** or higher

TECHEXPO has a network of over **227,000** industry professionals; Over 70% have an active clearance

An average of over **10,000** candidates logged into TechExpoUSA.com monthly in 2022

TECHEXPO has produced more customized open house events than all of its competitors combined

Recruiters attending do **NOT** need a security clearance

2022 TECHEXPO EVENT STATISTICS

- 19% Secret
- 24% Top Secret
- 27% CI Polygraph
- 30% Full Scope Polygraph

2022 TECHEXPOUSA.COM STATS

Percentage of Security-Cleared Website Traffic

226k+ Registered Industry Professionals

10k+ Unique Candidates Monthly

8k+ Job Postings requiring a Security Clearance

JOIN THE TOP COMPANIES AND ASSOCIATIONS IN THE NATION

RECRUIT ALONGSIDE OUR ACTIVE CLIENTS

Deloitte. · SAIC · General Dynamics · pwc · Unisys · Parsons · Jacobs · IBM · Booz | Allen | Hamilton strategy and technology consultants · Symantec. · Harris · Raytheon · Northrop Grumman · BCT · Intelligent Decisions www.intelligent.net · CSC · SAP · Riverside Research · Varen Technologies · Systems · ClearEdge IT Solutions, LLC · Vencore · Freedom consulting group · CGI · L3 communications · accenture · Ball Aerospace & Technologies Corp. · intel Security · Boeing · Lockheed Martin · Vectrus True to your mission · Carnegie Mellon University Software Engineering Institute · AT&T · hp · Bridges Consulting Make a Difference! · Microsoft · EMC² where information lives · BAE Systems · amazon web services · cyberpoint · CACI · Brain Trust · SSAT · Ventura Solutions, Inc. · leidos · Data Tactics Corporation · Aerospace

PROMOTED IN ASSOCIATION WITH

Cleared Connections · national CyberWatch center · Military Hire.com · NetJobs.com · Gov Events · Fierce Government IT · The Cyber Security Forum Initiative · SecuritySolutionsWatch.com Solutions • News • Events · TS Skills · govloop · MEI · Defense Daily · AFCEA · AFCEA NOVA · Military Hire.com · Aeroindustryjobs · cloud security alliance CSA · the cyberwire · National CyberSecurity Alliance · SecurityJobs · Battlefield Rescues · Security University · United States {CYBERSECURITY} Magazine · U.S. Veterans Magazine · nvtc Northern Virginia Technology Council · Veteran Career Counseling Services · Homeland Security News Wire · TAOnline.com · GovCentral Government Jobs, Pay Scales, IQs and You · the Defense Talent Network defensetalent.com

TECHEXPO HAS BENEFITED NEARLY 1 MILLION ATTENDEES SINCE 1993

OUR NEW VIRTUAL HIRING EVENTS OFFER EVEN MORE ADVANTAGES:

- **Flexibility** - Conduct immediate one-on-one interviews through chat, video chat, and mobile Devices from the comfort of your own office or home
- **Increased Access to Candidates** - Reach Security-Cleared Professionals with inflexible schedules who otherwise would be unable to attend a physical event
- **Save Time and Money** - With booth, travel, lodging, dining and other expenses associated with physical career fairs, virtual career fairs provide an economical and extremely efficient alternative
- **Hold Dozens of Interviews in One Day** - Facilitate a large number of direct recruiter-to-job seeker conversations increasing the chances of finding the right candidate
- **Provide Pre-event Screening Tools** - Allow decision-makers early in the recruitment process the ability to screen and recruit candidates prior to the event
- **Unlimited Access** - Permanent and unlimited access to all registered candidates' resumes

SELECT THE EVENTS FOR YOUR SPECIFIC NEEDS

TOP SECRET

TECHEXPO Top Secret

TECHEXPO Top Secret Series are the Nation's premier hiring events for professionals with Security-Clearance.

Profile: **Secret, TS, CI & Full Scope Polygraph**

CYBER

TECHEXPO Cyber Security

TECHEXPO created the Cyber Security Hiring Event Series, targeting the growing need for experienced cyber warriors.

Profile: **Cyber Professionals**

POLYGRAPH

TECHEXPO Polygraph Only

TECHEXPO created the Polygraph-Only Series which have ALL sold-out of exhibit space in advance.

Profile: **CI & Full Scope Polygraph**

CYBER SECURITY SUMMIT

TECHEXPO created the Cyber Security Summit which connects Sr. Level Execs with the world's leading cyber solution providers.

Details: **CyberSecuritySummit.com**

TECHEXPO TOP SECRET RECRUITMENT OPPORTUNITIES

FULFILL YOUR RECRUITMENT NEEDS FOR ALL LEVELS OF **SECURITY-CLEARANCE**

IN-PERSON EVENTS

- **Immediate face-to-face** interviews with qualified Security-Cleared professionals
- Inclusion in our world-class marketing campaign
- **Permanent** resume access pre & post event
- **25 job postings** with cutting-edge matching & scoring technology
- First-class, well appointed event venues attracting top talent and industry leaders
- Networking reception for your recruitment team & professionals post-interviews
- Promoted in association with the industry's leading publications, online resources, federal networks, intel based newsletters and career-focused media reaching hundreds of thousands experienced professionals

VIRTUAL EVENTS

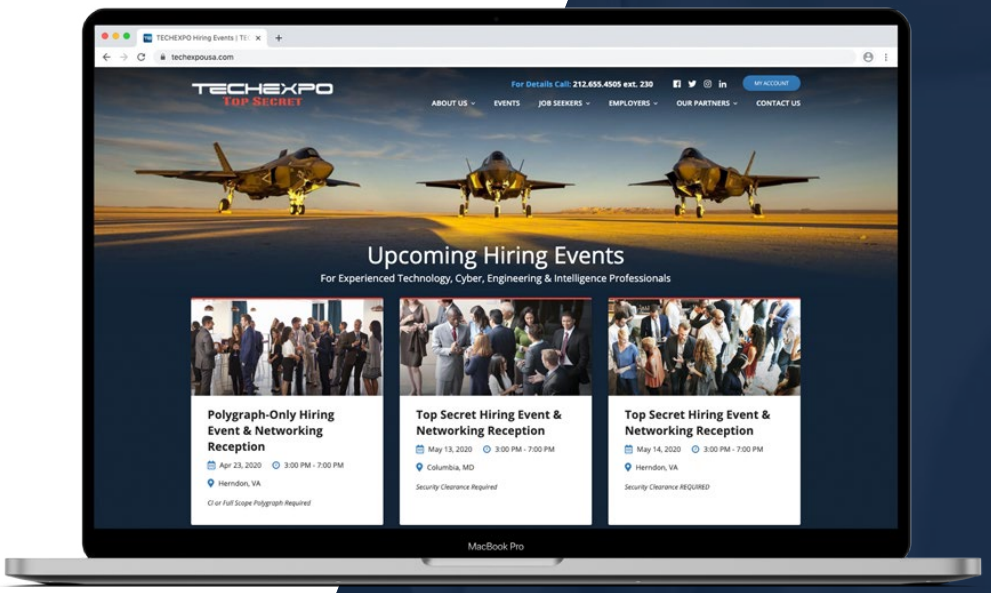
- **Immediate one-on-one** virtual interviews with qualified Security-Cleared professionals
- **Real-time engagement** through desktop & mobile from your own chat room, direct chat or video interviews
- Inclusion in our world-class marketing campaign
- **Permanent** resume access pre & post event
- **25 job postings** with cutting-edge matching & scoring technology
- Promoted in association with the industry's leading publications, online resources, federal networks, intel based newsletters and career-focused media reaching hundreds of thousands experienced professionals

* Full resume access is available for all 2023 events, even if you cannot recruit live! See **page 8** for pricing.

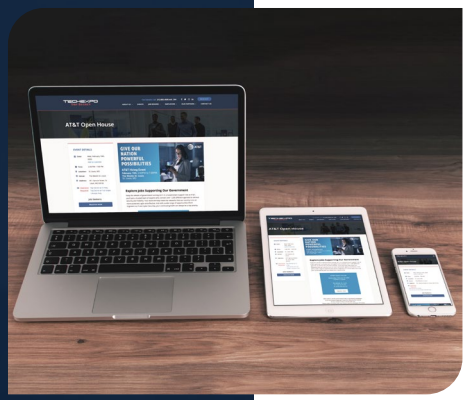
UNLIMITED JOB POSTING PROGRAM

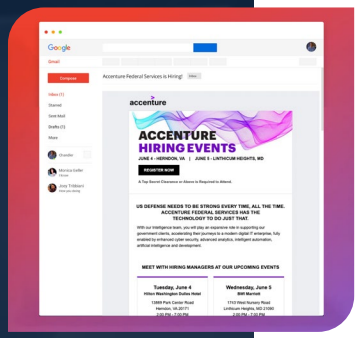
Through an **XML feed**, you can now automatically promote **All** of your open positions to over **10 Thousand** industry professionals visiting **TechExpoUSA.com** each month!

- **Save Money**. Job postings in the industry cost on average hundreds of dollars each. For one very low price, you will now have the opportunity to feed all of your open jobs from your website to ours. For example, by posting 100 jobs during the year, your net cost is just $34.95 each!
- **Save Time**. There's no need to manually post jobs on TechExpoUSA.com prior to exhibiting at any of our hiring events. If you have active jobs on your site, they will be updated daily on ours. Spend your time interviewing & making hires, not posting jobs!
- **Advertise Year-Round**. Your company's active job postings will be accessible to our 225,000+ registered professionals on TechExpoUSA.com whether or not you are exhibiting at an upcoming TECHEXPO event.
- **Company Profile**. Your Job Postings will auto-link to your profile page on TechExpoUSA.com
- **Refreshed Daily**. Your active job postings are updated each evening.



Annual Investment: $3,495





CUSTOMIZED OPEN HOUSE RECRUITMENT EVENTS

You have critical needs? We have the comprehensive solution.
TECHEXPO will create a customized recruitment campaign that includes outreach to over 225,000 of its members, over 25 industry partner associations, and 50+ media outlets.

Our Marketing Strategy Includes

- Print Advertising
- Direct Mail Invitations
- Email Marketing
- LinkedIn Integration
- Facebook/Twitter Engagement
- Proprietary TECHEXPO Database
- Association Partnerships
- User Group Alliances
- Military Base Communications
- Post-Graduate Outreach
- Database Acquisition
- Online Marketing and more...

Contact us for a complimentary proposal!

TECHEXPO Has Produced Customized Events For...

IBM
AT&T
verizon
accenture
VENCORE
Microsoft
Raytheon Technologies
COMCAST
Booz | Allen | Hamilton
KEYW
GENERAL DYNAMICS C4 Systems
ManTech International Corporation
BOEING
L3 communications
UNISYS
M.C. DEAN BUILDING INTELLIGENCE
hp
Carnegie Mellon University Software Engineering Institute

TECHEXPO 2023 Hiring Events Calendar

Recruiters **DO NOT** need Security Clearance.

All dates & locations subject to change

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Please complete and scan back to **NMathew@TechExpoUSA.com** or fax to **212.655.4501** | **Any Questions?** Please Call **212.655.4505 ext 225**

Participation

DATE	TYPE	LOCATION	CANDIDATES	EVENT	RESUMES ONLY
Jan. 19	Virtual	Nationwide	**POLY**	$3,495 ☐	$2,495 ☐
Feb. 16	Virtual	Nationwide	**ALL**	$2,495 ☐	$1,995 ☐
Mar. 23	In-Person	Herndon, VA	**ALL**	$2,995 ☐	$1,995 ☐
Apr. 20	Virtual	Nationwide	**POLY**	$3,495 ☐	$2,495 ☐
Jun. 15	In-Person	Baltimore, MD	**ALL**	$2,995 ☐	$1,995 ☐
Jul. 20	In-Person	Tysons Corner, VA	**CYBER** Cleared	$3,495 ☐	$1,995 ☐
Sep. 14	In-Person	Herndon, VA	**ALL**	$2,995 ☐	$1,995 ☐
Oct. 18	Virtual	Nationwide	**POLY**	$3,495 ☐	$2,495 ☐

12 Month Unlimited Job Posting Plan	$3,495 ☐

ALL: All Security Clearances **POLY**: CI & FS Only **CYBER**: Cyber Professionals.

Company Information

Company Name			
Contact Name			
Address			
City, State, Zip			
Telephone		**Fax**	
Email			

Payment

Agreed Total Price			
Payment Method	☐ Credit Card*	☐ Bank Wire	☐ Check
Billing Contact		**Tel.**	
Billing Email			
Company Name			
Billing Address			
City, State, Zip			
Authorized Signature			
Date		**P.O. #** if applicable	

**If paying by credit card, a secure link will be emailed to you.*

Payment must be made in advance of the event date. All sales are Final. If you are unable to attend the event, a credit will be issued for any future event. Invoices 30 days past due are subject to a monthly 2.5% late fee. Resumes will be made available upon receipt of payment. Form Code: 041823

TECHEXPO 2023 Terms of Service Agreement

New and returning resume database customers should complete and return this form.

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Due to heightened security measures regarding our cleared candidates, please review, sign & scan back to: NMathew@TechExpoUSA.com

This form only needs to be filled out once for all of 2023

My signature indicates agreement with these Terms of Service (TOS)

- ORGANIZATION is U.S. operated and access to the Resume Database will be only by U.S. citizens.
- Resumes will not be released or made available to any staff member or customer that is a non-U.S. Citizen.
- Resumes will not be released to any member of the media (news organizations, radio, TV, print, web, research organizations) or to any administrative or technical staff member of a media organization, regardless of citizenship.
- Resumes will not be added to any database that provides searchable access to third parties, i.e., a job board. Staffing Agencies, Retained Recruiters and Executive Search agencies may provide resumes to third parties.
- Resumes released to third parties, i.e., non-ORGANIZATION staff, will be logged as to the recipient's name and organization. It is understood that TECHEXPO Top Secret logs access to individual resumes. Recipient access information may be requested if it is believed that a specific candidate's resume has been provided to an inappropriate party.
- You shall indemnify and hold harmless Job Expo International / TECHEXPO Top Secret and it's officers & employees for any claim, damage, expense, liability or obligation incurred by using the TechExpoUSA.com Resume Database. You also understand and agree that these resumes are seeded to monitor improper and unauthorized use.
- Resumes are NOT for resale and WILL NOT be used or distributed for any other purpose except that of potentially interviewing, hiring or recruiting any of the candidates in the resume database for employment (full time or consulting). You shall hold harmless Job Expo International, Inc. and it's staff for any claim, damage, expense (including counseling fees), liability or obligation incurred by Job Expo International Inc. by reason of your use and custody of the aforesaid resume database. It is understood and agreed that the resume database has been seeded with names and addresses to monitor improper or unauthorized use.

Access to the TechExpoUSA.com Resume Database has been requested for / by:

Company Name		**Name**	
Email		**Telephone**	
Signature		**Date**	